

Fintech Open Source Foundation

# Membership Benefits Guide FINOS, the catalyst for Open Source in the Financial Service Industry



# What is FINOS?



The Fintech Open Source Foundation (FINOS) is an **independent, non-profit membership organization** whose purpose is to **accelerate** collaboration and **innovation in financial services** through the adoption of Open Source software, standards and best practices.

FINOS is also the financial services project of the Linux Foundation, the largest shared technology investment in the world.

Oh, and in case you're wondering, it's pronounced fee.nowz



# What do we do, at a glance?



The Fintech Open Source Foundation (FINOS) acts as an **independent, neutral, compliant steward** for transparently governed open source, open standards and specifications **relied & collaborated upon by the financial industry at large.** 



Supported by over <u>70 member organizations</u>, we nurtured **2000+ contributors from financial institutions, big tech and fintech vendors** to mutualize resolution of **common, non-differentiating strategic challenges** in <u>50+ open projects</u>.



FINOS also runs an **Open Source Readiness Initiative** to help financial firms harvest **the full business value of open source participation, in full regulatory compliance** 



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FINOS hosts the **Open Source in Finance Forum**, the only **Open Source conference** solely focused on financial services and regulated industries.



## **FINOS Flagship Projects**

#### **DATA VISUALIZATION**

## PERSPECTIVE

 Perspective is an interactive visualization component for large, real-time datasets, used to build reports, dashboards and more, contributed by JP Morgan.



Waltz allows you to visualize and define your organisation's technology landscape. Think of it like a structured Wiki for your architecture.

#### INTEROPERABILITY

## 🕈 FDC<sup>3</sup>

**FDC3** is an open standard that enables plug-and-play interoperability on the financial desktop.

#### DATA MODELING

## **EGEND**

• Legend is a data modeling platform and environment open sourced by Goldman Sachs.

# COMMON DOMAIN MODEL

• The CDM is a standardised, machine-readable and machine-executable blueprint for financial products and the transaction lifecycle.

### **OPEN REGTECH**

#### OPEN REG US LO TECH

 LCR is a Morgan Stanley open sourced implementation of the US Liquidity Coverage Ratio...



• **Morphir** is a multi-language system built on a data format that captures an application's domain model and business logic in a technology agnostic manner

#### **CLOUD AND OSS ENABLEMENT**

## COMPLIANT FINANCIAL

The **Compliant Financial** Infrastructure project is following an open, code-first, collaborative process to mutualize - among FIs and vendors - the cost of cloud control interpretation and implementation.

## Open Source

The **Open Source Readiness SIC** is the engine that produces industry-wide accepted best practices for financial institutions to accelerate their open source programs..

## See the full FINOS Landscape



## **Contribute:** github.com/finos

## **2024 FINOS Strategic Initiatives**

Each year the FINOS Governing Board and its Members identify strategic priorities across our 50+ projects: the FINOS Strategic initiatives receive focused attention from the FINOS team and dedicated funding.





The newly formed Al Readiness SIG will provide a space to discuss challenges that are common to all members. Get involved in the formation today.

The FINOS Common Cloud Controls (FINOS CCC) is a pioneering initiative aimed at standardizing cloud deployments within the financial services sector. COMMON DOMAIN MODEL

The **Common Domain Model** (**CDM**) is a standardized, machine-readable, and machine-executable model representing financial products, trades, and their lifecycle events.

**AI Readiness Github** 

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**CCC Homepage** 

CDM.finos.org

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The **FINOS DEI SIG** is a collaborative initiative that aims to unite contributors committed to fostering diversity and inclusivity within the industry. FDC3 is a standardized framework developed for interoperability between financial applications. It aims to simplify communication and integration across different financial software.

FDC<sup>3</sup>

# **Open RegTech**

The **Open RegTech Initiative** is raising awareness on a novel approach to regulatory technology based on open source and standards, and hosting projects.

#### **DEI SIG Github**

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**CCC Homepage** 

#### **Open RegTech Homepage**

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The **Open Source Readiness** (**OSR**) **SIG** is a targeted program developed by FINOS to help financial services firms advance their open source programs. Zenith is a SIG that is an industry-wide collaborative effort, hosted at FINOS, aiming to understand, define and build standards that enable adoption of emerging technologies.

osr.finos.org

zenith.finos.org





LONDON 26 JUNE, 2024 1 DAY EVENT



NEW YORK 30 SEPTEMBER & 1 OCTOBER, 2024 1.5 DAY EVENT



## <u>Sponsor,</u> <u>Attend, Speak</u>





# FINOS Membership benefits and tiers

Anyone can consume, participate and contribute to FINOS projects, but, amongst many other benefits, only Members can propose new projects & sit on the Board.

## **How FINOS Delivers Value to its Members**

FINOS members are essential to the success of the Foundation and are instrumental in steering the direction of open source in financial services. Our Members benefit from:

Access and network	Standardization	OS Commoditization	Compliance-as-code	Cut technology TCO
Access the Financial Services developer and decision maker community	Work with financial services customers <b>once</b> (in the open) instead of building customizations for every customer	Disrupt a locked-in industry through Open Source commoditization and open core models	Collaborate with industry leaders - and increasingly with regulators - to build compliance-as-code implementations	Mutualize cost on vast amount of non-differentiating financial services technology
<b>Governance &amp; Legal</b> Leverage FINOS governance and legal support enabling banks to safely collaborate in the open	Flexibility & Interoperability Achieve interoperability with other vendors by driving standards and reduce concerns for vendor lock-in	Talent acquisition and retention Lead in the open source space, enabling your developers to participate in open source projects and attracting top talent	<b>First-mover</b> Position your technology as part of the reference architecture for fintech OSS. Only FINOS Members can propose new Projects.	Embrace a modern development workflow Use and learn from the FINOS Open Developer Platform

# Member benefit zoom-in: Projects

Yes, anyone can consume and contribute to existing FINOS projects. But **only FINOS Members can propose new projects**!



 Consume & contribute to FINOS projects
 Consume, contribute to and propose new FINOS projects

 Projects
 FINOS Projects

 Anyone
 FINOS Members

#### **Member Success Stories**

#### Goldman Sachs: Legend

Ahead of the Open Sourcing of Legend, FINOS set up a neutral Legend instance to run a pilot project with ~40 individual participants from Goldman Sachs, Deutsche Bank, Itau, RBC Capital Markets, Morgan Stanley, Gitlab and ISDA, among others.

#### EPAM: Glue

Ahead of the open sourcing of GLUE from our Silver Member **EPAM**, we ran a <u>webinar</u> and <u>podcast</u> and introduced the team to several buy-side firms.

#### Morgan Stanley: Morphir

Ahead of the contribution of Morphir into FINOS, we socialized the project with the FINOS community and organized a live demo with 22 participants from member firms.

## **FINOS** Fintech Open Source Foundation

# **Member Benefits: Brand and Marketing**

MEMBER BENEFITS		PLATINUM	GOLD	SILVER	NON-MEMBER
FINOS Governing Board seat	Drive the overall Foundation strategy, focus with fellow executive leaders in finance and tech, elect 50% of TOC	✔ (Dedicated seat)	(1 seat for every 3 Members, up to a total of 5 seats for the whole class)	✔ (1 seat for the whole class)	×
Technical Oversight Committee participation <sup>(new!)</sup>	Influence the software project landscape by putting forward TOC candidates	V	۷	v	Only active contributors
Brand positioning	Have your company recognized as a leader in open finance and collaboration on financial technology	(Prime positioning on FINOS collateral and dedicated press release upon joining)	<ul> <li>(Central positioning on FINOS collateral and round up press release upon joining)</li> </ul>	(Positioning on FINOS collateral and social announcement upon joining)	×
FINOS-led co-marketing	Engage over 15k financial services technologists through our blog, webinars, podcast, newsletter and case studies.	v	~	v	×
Member-led co-marketing	FINOS team, Members and contributors can participate in Member co-marketing activities	V	<b>v</b>	<b>x</b> (by exception)	×

## **Member Benefits: Events**

MEMBER BENEFITS		PLATINUM	GOLD	SILVER	NON-MEMBER
Members Meetings	Exclusive member-only events and roundtables where members explore new opportunities and existing projects	Free attendance (unlimited)	✔ Free attendance (7 individuals)	Free attendance (3 individuals)	¥ (by invitation only)
in Finance fi Forum	Only industry event at the cross section of finance, open source and tech, providing unparalleled content and networking.	Complimentary Access (unlimited)	Complimentary Access ✓ (7 individuals)	Complimentary Access ✓ (3 individuals)	Paid attendance
		Sponsorship Discount (30% discount)	Sponsorship Discount (30% discount)	Sponsorship Discount ✓ (30% discount)	No sponsorship discount
		<b>Speaking Preference</b> Preference given to speaking requests on FINOS projects	<b>Speaking Preference</b> Preference given to speaking requests on FINOS projects	<b>Speaking Preference</b> Preference given to speaking requests on FINOS projects	Submit speaking requests through standard CFS

# **Member Benefits: Dedicated Member services**

МЕМВЕ	R BENEFITS	PLATINUM	GOLD	SILVER	NON-MEMBER
Member Success	Leverage our member success team to identify opportunities and make the most of your membership	FINOS-led Member Success reviews with FINOS Executive leadership and Member Engagement Report(s)	By request Member Success review	Self-serve engagement metrics via LFX Org Dashboard	×
Project <u>formation</u> & pilot support	We help our Members successfully identify, nurture and pilot open source projects	Start a project in Member-only 'formation' stage to evaluate feasibility / desirability in a safe space	×	×	×
Propose new Projects for Incubation in FINOS (new!)	Only Members can propose projects for <u>incubation</u> in FINOS (new collaborative initiatives or existing project)	v	v	V	×
Propose new FINOS Special Interest Groups (SIGs) (new!)	Only Members can propose SIGs, which explore potential solutions to key industry challenges	v	v	~	×
Propose new FINOS Open Standard (new!)	Only Members can propose Open Standards, which explore potential solutions to key industry challenges	v	v	~	×
Host Runtime environments of FINOS projects in our Sandbox (new!)	All contributors to FINOS projects that are affiliated with a FINOS Member can request to be included in the FINOS <b>Project Sandbox</b> by emailing help@finos.org	v	v	v	×

## **Member Benefits: Additional Benefits**

MEMBER BENEFITS		PLATINUM	GOLD	SILVER	NON-MEMBER
First mover advantage	Be the first to learn about formation projects, member growth, industry initiatives & insights	4	v	V	×
Zenith Brain Trust <sup>(new!)</sup>	A collective of tech experts exploring emerging tech and its suitability for the industry who are responsible for the approval process of new <u>POCs</u> .	v	v	v	×
Linux Foundation Training and certifications	FINOS members enjoy premium access to LF Open Source Training and Certification	50-seat, annual subscription to eLearning courses* Enterprise wide license to the <b>OSS Best Practices</b> catalog.	50-seat, annual subscription to eLearning courses.* Volume discounts for LF training and certification based on LF tier.	Volume discounts for LF training and certification based on LF tier.	×
FINOS Training & Certifications <sup>(new!)</sup> ( <u>Link</u> )	FDC3 developer training, FDC3 Certified Practitioner (FCFP) and FINOS Financial Services Open Source Developer (FSOSD) Certification seats	1-year benefit* (unlimited for first 90 days, 50 seats for the remaining 275 days)**	1-year benefit* (unlimited for first 90 days, 25 seats for the remaining 275 days)**	\$299 for FDC3 training \$250 for OSR / FDC3 certification	\$299 for FDC3 training \$250 for OSR / FDC3 certification
FDC3 Agent Conformance <sup>(new!)</sup>	FINOS members can certify their container against FDC3 at no cost	✔ (Unlimited certifications)	(3 certifications per year)	(1 certification per year)	\$20,000 / certification

\*Subject to members signing the Linux Foundation standard Master Services Training Agreement \*\* One-time benefit to new members of FINOS in 2024

# **FINOS Membership Tiers**



## Complete the <u>membership application</u> and we'll be in touch shortly!

FINOS Members must also become Members of the Linux Foundation (at any tier). More info here.

FINOS also has an INDIVIDUAL SUPPORTER PROGRAM, reserved for individuals who significantly contributed to Foundation projects, and emeriti who contributed to shaping FINOS with their thought leadership.

## FINOS Fintech Open Source Foundation

#### finos.org

# **Linux Foundation Membership Benefits**

All FINOS members must also become members of the Linux Foundation at any tier (more information here). **Some** of the benefits your organization can take advantage of by being an LF member include:

# LEGAL

- Conferences. Join exclusive legal conferences including the annual LF Legal Summit, LF Open Compliance Summit, legal tracks at the Open Source Leadership Summit, and access the bimonthly legal counsel calls
- Ad-hoc support. Engage with our open source compliance experts for ad hoc discussions ranging from potential new projects to internal program office structures and processes.



## STRATEGIC GUIDANCE

- Best Practices. Opportunity for your open source program office to participate in the TODO Group (todogroup.org) and Open
- Introductions to other Linux Foundation members and hosted projects of interest to expand business opportunities





- **Leverage** LFX Insights to validate projects for investment, and track the activity and growth of projects you're already involved in.
- Gain visibility on your project's code pipeline and performance metrics. Ensure the health & viability of the open source projects you care about.
- Showcase your organization's leadership and subject matter expertise in the open source community

**EVENTS** 

- **Discounts** for Linux Foundation Events
- Access to exclusive, member-only events like the LF member summit



- **Discounts.** Access discounted LF Training & Certification offerings. Check out the LF Course Catalog and use the quote tool to obtain vour discounts.
- Platinum ONLY. Enterprise wide license to Open Source Management and Best practices curriculum



- Lead sponsored webinars.
- Participate in articles and press releases.

For more information, see the Linux Foundation Member Benefits

finos.org

## Get learning today! | <u>https://training.linuxfoundation.org/finos/</u>







**FINOS** Fintech Open Source Foundation

# Ready to join the FINOS family?

Complete the <u>membership application</u> and we'll be in touch shortly.

**FINOS** Fintech Open Source Foundation

finos.org

# **FINOS Certified FDC3 Practitioner Certification**



"A certified FCFP will have demonstrated an ability to deploy FDC3 concepts into real-world use cases."

## **Embeddable in your LMS!**

FCFP will demonstrate a candidate's firm conceptual understanding of the key design considerations and rationale of the FDC3 standard and the limitations of FDC3 and where it is not relevant.



# **OSS Training & Cert for Financial Institutions**



*"Understand the risks of contributing to open source software in the finance industry and the procedures and practices for doing so safely."* 

## **Embeddable in your LMS!**







"FSOSD will demonstrate a candidate's understanding of the impact of regulation on their behavior and the expectations this places on them operating both within their own organization and publicly on open source projects."



MEMBER BENEFIT

## **FDC3 Training Courses**

## **Embeddable in your LMS!**



#### NEW

"You'll learn about the FDC3 landscape, the underlying components of the Standard and how one can contribute to FDC3."



## FREE



"A tutorial-based training course in which you will build FDC3-enabled applications and become familiar with FDC3 concepts and APIs"



MEMBER BENEFIT